



# Finnopact

**Insight | Innovate | Impact**

31<sup>st</sup> August & 1<sup>st</sup> September, 2018 | New Delhi

**BSE**  
INSTITUTE LIMITED



BOARDROOM SERIES

# Workshop objective

To help Indian Finance executives (Banks, Securities market etc) get actionable insights on FinTech success stories from across the world and enable them to proactively innovate and generate measurable impact through case study based sessions and 1:1 influencer meetings.

## Target Segment

- **Target Designations:** CIO, CTO, Head - Digital transformation, Head mobile banking, Strategy Head, Head of Payments, Head of Lending, Innovation Head, Head of Cash management, Head of Treasury, Head of corporate banking, Compliance head, Digital Banking - Head, Product Head, Head of Investment advisory, Head - Personal finance, Senior executives from capital markets.

## Why Unique

- **FinTech Strategy and Execution**

Got specific implementation and operational challenges in driving FinTech strategy? Focussed sessions on global banks' FinTech strategy that includes proactive competition, strategic collaboration and tactical co-opetition.

- **Peek into global FinTechs' and banks' initiatives**

Want to know the business model innovation of FinTech unicorns from across the world? The sessions will include the business-model, operating-model and technology innovations from global FinTech unicorns and the response from incumbent banks.

- **Actionable and Insightful**

Have had enough of "Introduction to FinTech" jabber? Take the next leap with global FinTech use-cases of emerging technologies such as AI, Blockchain and data analytics with success and failure stories that are inspirational yet immediately actionable

## Day 1

31<sup>st</sup> August, 2018

**09:30 AM - 11:00 AM**      **Digital Banking: A Framework for new age customer experience**

- Case study Banking as a service: Fidor Bank
- Case study Banking as a marketplace: Starling bank
- Case study Financial Utility: Saxo payments

**11:00 AM - 11:30 AM**      **Coffee Break/ Networking/ 1:1 sessions**

**11:30 AM - 01:00 PM**      **Traditional banks route to digital: Collaboration, acquisition and digital subsidiaries**

- Case study Digital subsidiaries: BNP Paribas
- Case study Fintech Collaboration: TD bank
- Case study Fintech Acquisition: BBVA

**01:00 PM - 02:00 PM**      **Lunch Break/ Networking/ 1:1 sessions**

**02:00 PM - 03:30 PM**      **Robo-advisors: Digital Wealth Trends from across the world**

- Case study White label Robo-Advisors: Wells Fargo, UBS
- Case study in-house Robo-Advisors: JP Morgan, Goldman Sachs
- FinTech robo-advisors: Nutmeg, Wealth Objects

**03:30 PM - 04:00 PM**      **Coffee Break/ Networking/ 1:1 sessions**

**04:00 PM - 05:30 PM**      **Regtech 2.0: A giant leap towards Digital Compliance**

- Case study: Compliance Regtech startups
- Case study: Risk management Regtech startups
- Case study: Financial Crime Regtech startups
- Case study: KYC Regtech startups

## Day 2

1<sup>st</sup> September, 2018

- 09:30 AM - 11:00 AM**      **B2B Fintech: FinTech use-case for corporate banking**
- Case study treasury operations: Capital One, BBVA
  - Case study digital lending: Citi, JP Morgan, ING
  - Case study B2B payments: BBVA, Canadian Western bank
- 11:00 AM - 11:30 AM**      **Coffee Break/ Networking/ 1:1 sessions**
- 11:30 AM - 01:00 PM**      **Bank-FinTech collaboration: Partnering for Purpose**
- Case study Product partnership: SoFi
  - Case study Technology partnership: Solaris Bank
  - Case study Experience partnership: Simple
  - Case study Channel partnership: Finn.Ai
- 01:00 PM - 02:00 PM**      **Lunch Break/ Networking/ 1:1 sessions**
- 02:00 PM - 03:30 PM**      **Open banking: A new frontier for collaborative innovation**
- The case for being 'open' for Banks
  - Banking as a platform initiative
  - How to build an open Bank - Various approaches
  - Open Banking API use-cases
- 03:30 PM - 04:00 PM**      **Coffee Break/ Networking/ 1:1 sessions**
- 04:00 PM - 05:30 PM**      **AI & Blockchain: Banks and FinTechs use-cases**
- Case study customer-facing use -case of AI
  - Case study back-office use -case of AI
  - Case study Blockchain initiatives of banks
  - Case study Blockchain initiatives of FinTechs
  - Case study Blockchain initiatives of governments

# Programme Fees

Price Per Delegate Rs. 20,000 + taxes

Group Bookings Buy 4 delegate passes and get 1 delegate pass free

**For Early bird price of 10% discount, Register before 17<sup>th</sup> August, 2018**

## Mode of Payment (NEFT Details)

**Company Name:** BSE Institute Limited

**Bank Name:** HDFC Bank

**Bank A/c No.:** 1577 034 0008409

**IFSC Code:** HDFC0000060

## Venue

**BSE Institute Limited,**

101, 1st Floor, Aggarwal Corporate Tower, Plot No. 23, District Center, Rajendra Place, New Delhi - 110 008

## Contact Details

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